



FOR IMMEDIATE RELEASE

Phil Dellinger Celebrates 25th Anniversary with Shannon and Luchs Insurance Agency, Inc.

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Shannon and Luchs Insurance Agency, Inc. (S&L) announces the 25th anniversary of Philip Dellinger, Executive Vice President and partner of the company. Since joining Shannon and Luchs in October 1982, Mr. Dellinger has used innovation and creativity to identify and provide unconventional insurance solutions for unique clients; contributing to the company's consistent growth in the insurance industry.

A native of Salisbury, MD, Mr. Dellinger is a graduate of the American University in Washington, DC with a bachelor's degree in Philosophy. Prior to joining Shannon and Luchs, he worked for NY Life Insurance and owned his own insurance agency in Maryland.

"Phil is the fuel that launched Shannon and Luchs into the new millennium. His sales expertise, energy, and commitment have made the agency increasingly successful and better prepared for the future," commented Dorian Fernandez, S&L President.

Known for his ability to establish new and maintain long-term client relationships, Mr. Dellinger believes, "that an unflinching passion for the business and enjoyment of its constant challenges" have largely contributed to his tenure and success.

To contact Phil or find out more about Shannon and Luchs, visit www.shannonandluchs.com.

Shannon and Luchs is an independent insurance agency located in Gaithersburg, MD. S&L celebrated its 100th Anniversary in 2006.

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